

SAURABH SHIDHORE

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SUMMARY

Product Manager with 10+ years leading cross-functional programs at Amazon, Apple, and Dell Technologies — across GenAI platform adoption, ERP modernization, intelligent automation, and supply chain transformation. Consistent track record of owning the full product lifecycle: translating ambiguous business mandates into BRDs, prioritized backlogs, and shipped solutions. Hands-on AI/ML practitioner with production deployments on Anthropic Claude and Gemini APIs; brings both strategic roadmap ownership and technical depth to complex enterprise initiatives.

PROFESSIONAL EXPERIENCE

Amazon

Jun 2026 – Present

Principal Product Manager

Austin, TX

- Enable dynamic KPI cards and AI-powered insights with Gist, delivering tailored weekly executive summary reports and driving enterprise GenAI adoption across the organization
- Lead enterprise financial systems convergence across Accounts Payable and Suppliers domains, modernizing architecture from PeopleSoft to Workday Financials to optimize store operations and enterprise finance workflows
- Own end-to-end product lifecycle and 12-month+ strategic roadmap, translating business strategy into BRDs and prioritized backlogs to unblock engineering squads and accelerate delivery
- Bridge finance leadership and technical execution by building business cases, leading PI planning sessions, and synthesizing stakeholder feedback to optimize complex integration workflows

Apple

Apr 2025 – Nov 2025

Product Manager – AI & Analytics Program Lead

Austin, TX

- Scoped and drove 3 simultaneous AI integration programs to production — Gist AI platform adoption, SmartBrief (Tableau-to-narrative AI), and UiPath RPA — coordinating across 6+ cross-functional teams with no existing playbook
- Defined AI integration roadmap for Apple's internal BI platform; shipped SmartBrief and SEMS RPA cutting daily manual reporting from 45 min to 2 min; translated business needs into Snowflake/Python specifications
- Improved reseller supply forecast accuracy by 25% integrating AI/ML planning capabilities into O2C workflows; aligned demand signals, supply availability, and customer communications for top strategic accounts
- Led SAP BOBJ to Tableau/Power BI migration and ServiceNow routing automation end-to-end — requirements, rollout, training, and iterative feedback — across 6+ teams

Dell Technologies

Jun 2021 – Apr 2025

Senior Program Manager / Product Advisor – Capacity & Demand Planning

Austin, TX

- Led end-to-end transformation of Dell's \$300MM supply chain operations: diagnosed broken manual processes via stakeholder interviews, designed ServiceNow automation, drove adoption across 50+ global teams — achieving 25% forecasting accuracy gains
- Built and shipped Vestigo (global order tracking application) from scratch, eliminating operational blind spots across international logistics channels and replacing a fragmented legacy process
- Secured \$2MM in vendor savings during global supply shortages by synthesizing Power BI analysis into executive decision packages, translating data into leadership-ready business cases under time pressure
- Deployed Salesforce CRM integrations with global sales and engineering teams, delivering automated measurement tools that improved revenue calculation efficiency by 40%

Urban Air Adventure Park

Jun 2018 – Jun 2021

Product Manager / Sr. Business Analyst

Austin, TX

- Led end-to-end GTM execution for \$10MM new market expansion — CRM implementations, operations, and digital marketing strategy — from concept to measurable launch outcomes
- Shipped customer referral feature generating 45% increase in referral business and \$1MM incremental revenue; built post-launch feedback loop improving customer satisfaction by 40%

Farm Credit Bank of Texas

Mar 2018 – Jun 2018

Sr. Product Analyst

Austin, TX

- Designed and executed functional test cases for UAT; implemented RACI matrix driving stakeholder alignment and delivery productivity across cross-functional teams

SCM Data

Jul 2015 – Jul 2016

Business Analyst

Jersey City, NJ

- Developed detailed data flows and process models using MS Visio, improving system clarity and cross-team documentation standards

AI PROJECTS (Anthropic Claude & Gemini API)

Kall AI – AI Meeting Intelligence SaaS | [⚡ Live App](#) Present

- Founded and built Kall AI, a GenAI meeting analytics SaaS with a dual-LLM transcript/audio parser (Claude & Gemini), Cloudflare edge security, and a production-ready zero-retention analytics dashboard

VidGist – Full-Stack AI Summarization Platform | [⚡ Live App](#) Present

- Engineered production web app delivering 3-tiered AI summarization (brief / detailed / deep-dive) for YouTube videos with cloud-synced history — Gemini API, Firebase Auth & Firestore, Vercel

Enterprise AI Playbook & ROI Simulator | [⚡ Live Dashboard](#) Apr 2026

- Built interactive ROI simulator modeling GenAI efficiency gains across 6 cross-functional roles with custom prompt engineering, decision logging, and token cost estimation

Apex Sales Performance Dashboard | [⚡ Live Dashboard](#) May 2026

- Built Power BI-style dashboard isolating a 33% proposal stage drop-off in Salesforce CRM pipelines and mapping regional heat maps to track a 7% revenue growth goal (Freelance)

SKILLS

Product Management: Product roadmap ownership, BRD/PRD authoring, backlog prioritization, sprint/PI planning, go-to-market strategy, user story mapping, OKR/KPI definition, cross-functional leadership, agile delivery, product discovery, stakeholder management

AI & ML: Anthropic Claude API, Google Gemini API, GenAI product development, prompt engineering, AI/ML integration, LLM application development, intelligent automation, Gist AI

Technical: Python, SQL, Snowflake, Tableau, Power BI, Salesforce, ServiceNow, SAP ERP, Workday Financials, Jira, Azure DevOps, GitHub, Firebase, Streamlit

Methodologies: Agile, Scrum, Kanban, SDLC, Lean Six Sigma, PI Planning, Waterfall

Certifications: AI & Machine Learning, Generative AI, Advanced Cybersecurity, PMP (in progress), Salesforce Administrator, Scrum Master, Six Sigma Green Belt, Tableau

EDUCATION

Campbellsville University 2016–2018

MBA, Supply Chain Management | Louisville, KY

University of Texas at Arlington 2013–2015

MS, Industrial Engineering | Arlington, TX

University of Mumbai 2008–2012

BE, Production Engineering | Mumbai, India